

Deliciously Crafted. Conveniently Delivered.

Executive Summary April 2025

# **ABOUT US**

At Food Culture Inc., we produce quality food for the growing population of food lovers who want more than a frozen meal from the grocery store. Our subscription-based business tracks orders from the moment they are made through cooking and fulfillment.



# **ABOUT US**

Food Culture Inc. is a DE corporation trading under the symbol OTCMARKETS: FCUL

Food Culture Inc. is the parent company of Super Fresh Foods, which is a leading meal prep and delivery company, dedicated to making nutritious, tasty eating accessible and effortless for individuals and families. With a focus on quality, variety, and convenience, Super Fresh Foods provides an extensive menu of chef-curated meals, customizable plans, and sustainable practices. Super Fresh Foods is expanding and delivering meals under its "All Your Meals" brand.

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- OTCMARKETS: FCUL
- Authorized Shares 500,000,000
- Outstanding Shares 1,735,063
  - -Restricted 1,500,895
  - -Unrestricted 234,168
- Held at DTC 166,907

# CHALLENGE

### MARKET GAP

Ready to eat meals continue to be consumer driven and we want to expand our footprint across Canada.

### COSTS

Loss of sales by not offering our products across entire North American market.

### FINANCIALS

Customers want something that's healthy and delivered right to their home or office. Urban and rural.

#### **CUSTOMERS**

Dining in is becoming more popular than dining out. Boomers, as well as millennials, increasingly prefer staying at home and cooking or ordering in rather than spending money at restaurants

### **GROWTH**

As of 2023, the North American meal kit delivery services market was valued at approximately \$10.4 billion and is projected to reach \$23.7 billion by 2030, with a compound annual growth rate (CAGR) of 12.5% from 2024 to 2030



# SOLUTION

### **CLOSE THE GAP**

Increase production through opening of additional food prep operations.

### REVENUE BENEFITS

Increase our footprint and gain traction as a brand in new markets.

### TARGET AUDIENCE

Millennials through to boomers. Everyone eats!

### EASY TO USE

Heat and Eat. That simple.

And quality food. That's key.

### PRODUCT OVERVIEW



### UNIQUE

Only product
specifically
dedicated to a wide
variety of meals and
a facility dedicated
to third party
fulfilment



### PROVEN CONCEPT

Successful track record with DTC consumers and white-label/cobranding



### **EXPERIENCE**

Proven track record of success in operations, production, logistics and finance.



### **AUTHENTIC**

Designed with the help and input of chefs, nutritionists and experts in the field

# PRODUCT BENEFITS



Fresh, Nutritious meals

Consumer demand

Delivered right to your doorstep

Heat and serve. No muss. No fuss.





### **SUBSCRIPTIONS**

Direct to consumer deliveries on subscription model means recurring revenues

#### WHITE LABELING

Dedicating extra facility use to white label for other companies extending use of facilities

# THIRD PARTY PRODUCTION / CATERING

Large production for other brands using existing infrastructure.
Off-site catering to large corporations, film sets and more.

# MARKET OVERVIEW

\$23B

North American meal kit delivery services market size 2023

12.5%

CAGR Global meal kit delivery 2023 to 2030



Food Culture has a solid track record and number of partnerships through its purchased asset Super Fresh Foods





### **OUR COMPETITION**

#### FOOD CULTURE INC.

Our product is priced below that of other companies on the market

Meals are simple and easy to make ready to eat, compared to the complexity of cooking and meal prep designs of the competitors

Affordability and freshness is the main draw for our consumers to our product

#### COMPETITORS

GoodFood Product is more expensive and meal kits are inconvenient

Hello Fresh Product is expensive and inconvenient to use

Standalone restaurants
Product is affordable, but choice is limited to
usually one genre of food

# COMPETITIVE LAYOUT









DOORDASH

EXPENSIVE -

AFFORDABLE







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INCONVENIENT

### **BUSINESS MODEL**

### How we'll scale in the future

SUBS

Subscription based meal deliveries to growing markets as well as cobrand solutions.

TECH

Customized proprietary software manages logistics by tracking meals from ordering, ingredient acquisition, meal preparation, delivery, and payment.

PARTNERS

The Company is working to increase revenues through strategic partnerships and organic growth.



# **GROWTH STRATEGY**

# Scaling to meet demand

WINTER 2024

Began strong marketing on <a href="https://www.allyourmeals.com">www.allyourmeals.com</a> platform

SPRING

2025

Launch Toronto for entrance into massive GTA market

SUMMER 2025

Develop Canada East hub for production and fulfillment



### SUMMARY



At Food Culture Inc., we believe in giving it all. By using organic cooking methods and developing top recipes, we foster a consumer-first mindset. We thrive because of our market experience and a great team behind our food.

# THANK YOU

Benny Doro, CEO
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